

YOUR DECK PROCESS

TEAM BUILDERS^{LTD}
DESIGN | BUILD | REMODEL

YOUR PLANNING JOURNEY

- New Approved Project
- Critical Filter
- Should Filter
- Can Filter
- Kick-Off Meeting

YOU'RE ON OUR TEAM

- Thank You & Feedback
- Review & Referral
- Keep In Touch
- Plan Your Next Project

1

YOUR BUYING JOURNEY

- Initial Consultation
- Estimating & Design
- Final Proposal
- Ink Your Deal!

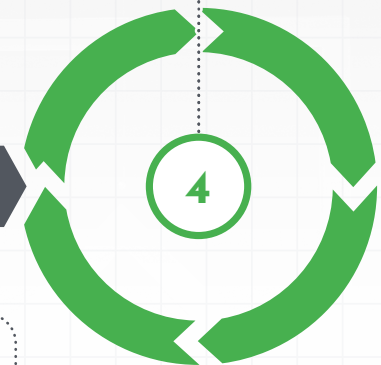
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3

YOUR CONSTRUCTION JOURNEY

- Materials & Equipment Arrival
- Project Start
- Execute The Plan
- Pass Inspections
- Complete Punch List Items
- Project Close Out

4



YOUR DECK BUYING JOURNEY

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ESTIMATING & DESIGN

- We verify all selections and finalize your design for your approval.
- We compile your project scope and associated costs based on the final approved design.

2

INITIAL CONSULTATION

- Tell us your must-haves and desires.
- We explore some inspiration together.
- Let's get clear on what matters most to you (budget, schedule, quality).

3

FINAL PROPOSAL

- From here, we hope you have everything you need to make an informed decision.
- If any minor tweaks are needed, we will handle them. No sweat!
- We show you what we have designed for you and what it will cost.
- And if we need to, let's get creative to ensure we can provide a solution that fits your budget. Financing is also available if you want to explore it!

4

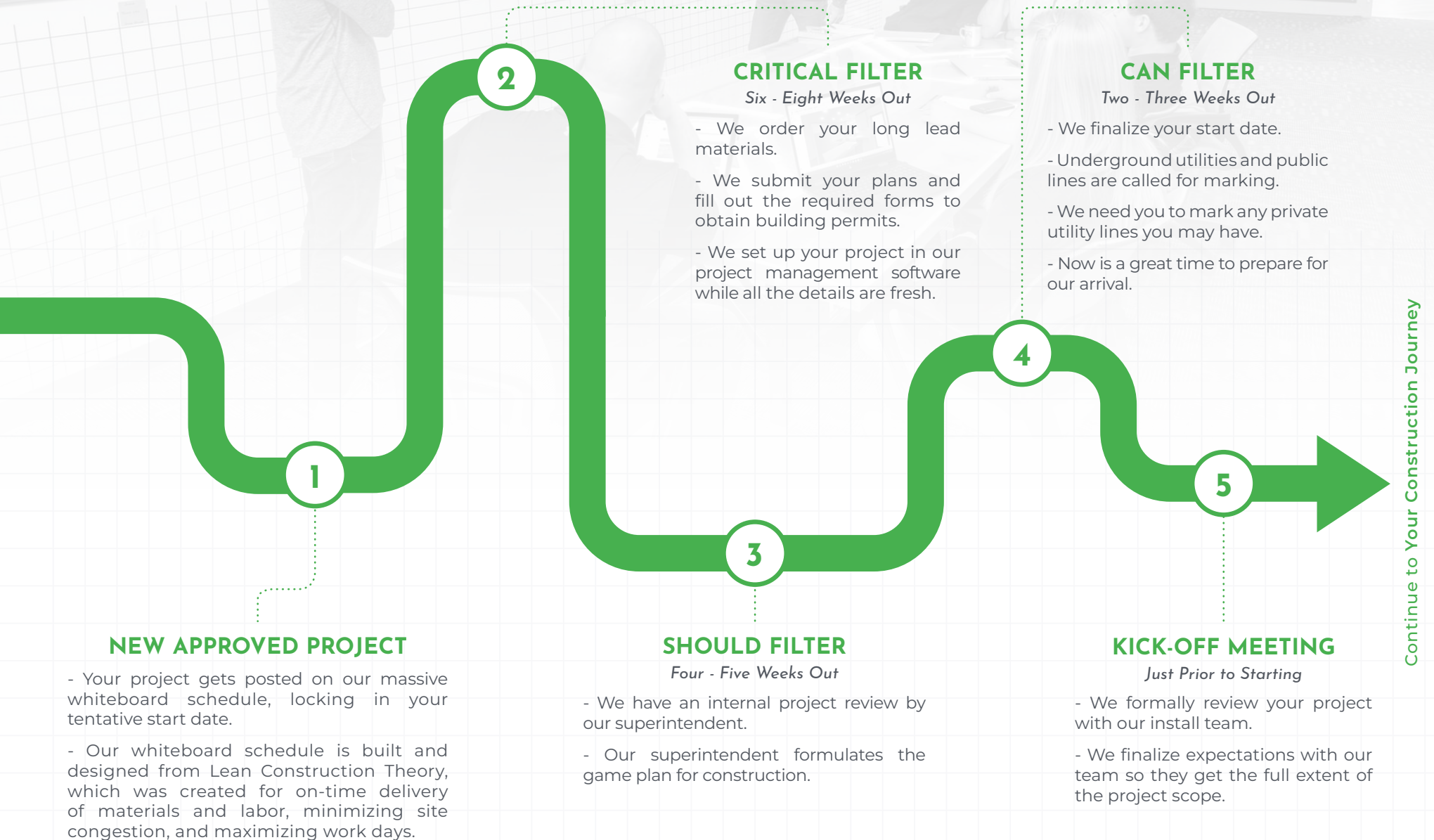
INK YOUR DEAL!

- We need your John Hancock and down payment to move forward!
- Congrats! It is time to celebrate! You are on our schedule!
- We set expectations on what happens next in Your Planning Journey!

Continue to Your Planning Journey

YOUR DECK PLANNING JOURNEY

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YOUR DECK CONSTRUCTION JOURNEY

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MATERIALS & EQUIPMENT ARRIVAL

- Materials and equipment deliveries typically show up on-site before we do!
- We coordinate deliveries with you, so you are in the know! Let us know if you have any preference for where they go!

EXECUTE THE PLAN

- We have our activity checklist and construction schedule. It is time to execute the plan! We are an agile team and know how to handle any issues that arise.

PROJECT CLOSE OUT

- We are all done! Expect us to invoice for payment. The job is complete!
- Let us know if anything comes up, anything at all! We warranty our workmanship and all product warranties are carried with the manufacturer.

Continue to You're On Our Team

PROJECT START

- Our crews mobilize and set up their workstations. It is game time!
- Day one typically involves a lot of prep work, demo, and mobilizing tools and materials. Be patient, as we are just getting started!

PASS INSPECTIONS

- Plan for temporary pauses in work to allow for inspections. It is never fun, but it's an important part of the process!
- Plan for an inspector to review our work. There are rarely issues, but if they arise, we handle them. No sweat!

COMPLETE PUNCH LIST ITEMS

- We will conduct a formal job walk-through with you so that you are left with a good feeling and understanding of your finished product.